

INDOCHINA PIONEER CO., LTD

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Private Package Tours to

**Vietnam, Cambodia, Laos
Thailand, Myanmar, and Nepal**

*The Professional Travel Operator to Vietnam, Thailand, Cambodia,
Laos, Myanmar, and Nepal.*



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WHO WE ARE?

Established in 2009 by a group of like-minded local travel experts, Indochina Pioneer made it our mission to provide signature holidays throughout Vietnam, Cambodia, Laos. Along the way, we have expanded to include Thailand, Myanmar, Sri Lanka, Nepal and beyond, but still offering a very personal service, with our caring and knowledgeable employees, who will expertly craft a vacation especially for you!

Having developed into a reputable Destination Management Company by expanding our horizons, we hope we can expand yours also!

Our tours are identified by well-selected accommodation choices based on your price point, hand-picked knowledgeable tour guides, safe & comfortable vehicles and excellent pre-arranged itineraries, meeting each client's personal desires. Our Private Tours are fully customized, allowing you to change any portion of it during the planning stage.

Indochina Pioneer is proud of its reputation, offering the best value possible together with FIRST CLASS CUSTOMER SERVICE, as shown in the feedback our wonderful clients leaving on the TripAdvisor website. Please take the time to read them, if you are in any doubt about using us.

We guarantee you will not regret choosing INDOCHINA PIONEER to plan your dream vacation!



QUYEN LE (MR.)

Founder & General Director

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Quyen's interesting background in Foreign Language Studies gives him a sophisticated grasp on even the most complicated aspects of English language and cultural differences. At the early stage of his career, Quyen started as an University lecturer, to satisfy the passion of sharing his knowledge to people. However, Quyen quickly realized the real "love of his life" coming from applying what he knows to real life, by combining them with his big hobby: travel.

No sooner leaving his teaching job, Quyen spent more than 10 years in tourism industry, practicing, learning, experiencing with many types of occupation (tour guide, tour leader, tour manager, operation manager, customer service manager etc.), cooperating to a number of famous local and international brand names. In 2009, together with another travel expert, also his best buddy, Lam, Quyen established Indochina Pioneer Co., Ltd to fulfill the desire of bringing the Indochina homeland and Asia as close to the rest of world as possible, by providing signature service packages created from insightful understandings in tourism and passion.

Besides being a travel expert, Quyen also loves music and sports, and is a fun person to be around. He is also a devoted father and husband.



LAM DUONG (MR.)

Co-Founder & Director of Sales

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Holding a Bachelor of Arts in Foreign Studies from the reputable Languages and International Studies University, Lam, with an open and service-oriented mind, has never considered himself as an interpreter which was his original plan for life.

His career in tourism industry began in 2001, with his excellent skills in foreign languages, knowledge of different cultures from the university, and his pure passion for travel. After nearly 10 years of collecting industry insights by experiencing many positions, from ordinary tour guide to senior tour manager, in both US & UK large corporations, he decided to start a business with his best friend, Quyen, in 2009. Their goal is to bring the image of Indochina and Asia closer to travelers from other parts of the world. Indochina Pioneer team and himself work relentlessly to make sure they are offering clients the most authentic Asia experiences with first-class service packages.

With the companies inspiring motto "Experience – Learn – Enjoy" Lam began his exciting adventure in planning tours, and through his hard and responsible work he has certainly achieved this. Lam loves reading, learning about new cultures, travelling, and obviously his wonderful wife and 02 children.



VISION - MISSION - CORE VALUE

VISION

"To become Asia's best Travel Company offering high-quality tailor-made holidays within Asia and beyond"

MISSION

"Create unique, personalized Asia holidays for Worldwide discerning travelers"

CORE VALUE

Pioneer Services

We LIVE the Service at best with our speed, attention to details, quality focus, guests centered operations. We provide heartfelt service from the pioneer!

Business of Humanity

We promote humanity practice to create a healthy business that benefits our guests, our people, our company, our community, and our country.

Wow experiences

We are local gurus, on-site specialists, Asian travel experts who provide "wow experiences" to our guests every day.

OUR JOURNEY

2019

Celebrating 10 years of excellent performance

2018

Launched a new brand: Asia Trip Deals <https://www.asiatripdeals.com/>

Became an Agent of Zicasso, World's Best Luxury Travel Company

Acquired 40% shares of Acacia Voyage company (<https://www.acaciavoyage.com/>) specializing in French-speaking market

2017

Entered Spanish-speaking market

Invested into 2 fusion restaurants: Hungry Hanoi and Hanoi Food Culture

2016

The number of customers reached 40,000

2015

Signed contracts with European and Australian travel companies

2014

Entered Asian market – organized school trips and study tours for Singaporean schools and universities Organized group tours for customers from Singapore, Indonesia, Malaysia, Sri Lanka

2013

Listed in the top 10 Travel Agency in Vietnam on TripAdvisor

Received the 1st Certificate of Excellence from TripAdvisor and keep the record for 6 consecutive years until 2019

2012

Joined PATA and ASTA

Listed on TripAdvisor, World's largest travel platform

1st trip sold to European customers

2010

Setup of Indochina Pioneer's website for Online Booking

First Online Tour Bookings operated successfully

First B2B contract signed

2009

Indochina Pioneer Co., Ltd was founded

Mission: To create unique, personalized Asian holidays

Vision: To become Asia's best Travel Company offering high quality tailor-made holidays within Asia

Our People

Integrity - Proactivity

Responsibility - Creativity - Happy

- **Integrity:** We are honest and transparent people.
- **Proactivity:** We lead our work, we create our future.
- **Responsibility:** We contribute our very best to our work, and to our community.
- **Creativity:** We are resourceful people who bring our guests new things on a daily basis.
- **Happy:** We're happy people who bring happiness to others.

Our Service

The quality of our private tours is what makes us stand out from the rest. A private tour is designed to best suit your budget and preference, regardless whether it is a journey of one person, a couple, a group of friends or a family. We take pride in our itinerary's flexibility and our capability to offer you unforgettable vacations with your private guide and driver.

Some of our most popular packages include:

- Classic sight-seeing tours
- Cultural tours
- Beach vacations
- Adventure tours/Trekking tours
- Honeymoon trip
- Day Tours

Our tours are created as per your interest, so trust us when we say you will have an experience of a lifetime!

Why Choose US?

EXPERIENCED TEAM

We've been planning travel since 2000 and work hard to ensure we find you the most exciting, intriguing and amazing destinations and experiences working within your budget. Planning travel is not just a job for us, it's our passion.

PERSONALIZED SERVICES

From the first email or phone call, through the duration of your stay, and until you are safely home again, we are always available. By choosing Indochina Pioneer, you can save time, money, and have complete peace of mind.

EXPERT SUPPORT 24/7

Our dedicated staff will support you 24/7 to ensure all aspects of your trip are managed smoothly.

LOCALLY OWNED COMPANY

It is crucial to us that you have a memorable and authentic experience with our tours, employing only "local" staff, and selecting only suppliers that are friendly, reputable and have in-depth local knowledge, thus making your dream holiday come true.

MONEY BACK GUARANTEE

Our customers are our priority and we want you to be 100% satisfied with your holiday! If you are unhappy with our services, we will make it right for you.

POSITIVE REVIEWS

Don't just listen to us, listen to what some of our customers have been saying about us on Trip Advisor, Trust Pilot, etc. Our success is measured by results, the most important being how our clients feel about their experience with us. Happy customers and ongoing relationships are what we strive for. Thousands of reviews since 2009 affirm that we're doing it right!

OUR DESTINATIONS

VIETNAM

Vietnam (official name: The Socialist Republic of Vietnam) is a Southeast Asia country which has become a hotspot for travelers from all over the world. The country is renowned with more than 4,000 years of history, diverse cultural backgrounds with 54 ethnicities, and stunning landscapes. With over 3,000km of tropical beaches, picturesque islands, wonderful mountainous landscape and rich-cultural cities, Vietnam has something to offer everyone. Travelers coming to this beautiful country are also charmed by Vietnam's tasty dishes, which have made their names known worldwide, and especially the hospitality of Vietnamese people, who always welcome you with a big smile



Hanoi Capital

One of the most ancient capitals in the world, Hanoi is the city of picturesque pagodas, historic landmarks, lovely narrow streets, delectable cuisine and of the most welcoming people.

For an Asian capital, Hanoi is relatively small and runs at quite an unhurried pace, making it a great place to explore on foot. Negotiate your way past the streets of the city to find a variety of options for entertainment, from modern and traditional theatres, cinemas, dance clubs to an abundance of opportunities for shopping for both locals and visitors.

Just a short drive from the city centre of Hanoi, the tranquil countryside with lush fields, verdant mountains and traditional villages is the perfect getaway, and not forgetting, the iconic Halong Bay with majestic limestone islands.

Halong Bay

Halong Bay consists of a dense cluster of more than 3,000 limestone monolithic islands, each topped with dense jungle, rising spectacularly from the ocean. Several islands are hollow, creating enormous caves waiting to be explored. Hang Dau Go (Wooden stakes cave) is the largest grotto in the area and a renowned tourist attraction.

In 1962, Halong Bay was deemed a Nationally Protected Area. This magnificent area is undoubtedly Vietnam's greatest natural wonder. It was recognized by UNESCO as a World Heritage Site in 1994. Historical research has shown the presence of prehistorical human beings in this area tens of thousand years ago!

Hue

Known for its historic monuments, which have earned the old capital a place in UNESCO's World Heritage Sites, the city of Hue is a must-see for visitors.

As the Imperial capital of the Nguyen Dynasty, Hue was the political centre of Vietnam from 1802 to 1945. In 1883, the French invaded Hue, thus Tonkin and Annam became French protectorates. Despite that many of its finest constructions were destroyed after war time, travelers can still feel the glories of imperial Vietnam from the past.

The tranquil life in Hue can easily captivate the soul of any travelers. From delicious cuisine, historic sites to the wonderful scenery on the Perfume River, there are many reasons that thousands of travelers keep heading to this cultural city in Vietnam.

Hoi An

Hoi An is an ancient port town on Thu Bon River, dating back from the 15th to the 19th century. The former trading port is exceptionally well-preserved; thus, it has become the most graceful and atmospheric town in the country.

The city centre is a great place for visitors to have their clothes made by skillful tailors or to take striking pictures for their memories. The buildings reflect the combined unique heritage of Hoi An, from Japanese merchant houses, Chinese temples to ancient local tea warehouses. Nothing beats a nice walk around the streets of this ancient town to see the traditional houses, the old temples and try the lovely local dishes.

Ho Chi Minh City

Ho Chi Minh City, also known as Saigon, is a frenetic Asian city of markets, streets clogged with scooters, street side food stalls, as well as foreign restaurants, office blocks and shopping malls. It is Vietnam's business and finance hub, and also the most developed city in the country. Saigon is an exotic city with a prominent history. Life never seems to slow down in this city and the rate of progress over the last few years have been just as remarkable.

Today, the city's core is still adorned with wide elegant boulevards and historic French colonial buildings. The most astonishing structures in the city centre are the Reunification Palace, the City Hall, the Municipal Theatre (or the Opera House), the City Post Office, the City People's Court and the Notre-Dame Cathedral.

Phu Quoc Island

Off the west coast of Vietnam's Mekong Delta, Phu Quoc island has the same size as Singapore. This beautiful island is home to idyllic beaches, dense tropical forests and romantic sunsets, a perfect destination for travelers wishing to escape the bustling city life.

Exploring the dirt track byways of the forested isle, among scenic pepper plantation and long stretches of the white-sandy beach, is a hoot. Besides from the activities on the beach, visitors can also take a trip to traditional villages, expansive natural parks and beautiful Buddhist pagodas.



THAILAND

“The Land of Smile” is perhaps the first thing pops up in people’s mind when thinking about Thailand. The country remains as Asia’s primary travel destination, and it is easy to understand why. Thailand’s southern stunning beaches makes it a heaven for any vacation, yet if you are keen on an adventure, just head north for adventures in the mountains and lush jungles. An essential experience for any travelers in Thailand is to hunt for the delicious and fresh Thai food, which can satisfy both your taste buds and wallet for their cheap price. There are more to explore in Thailand that words cannot convey, the only way is to live it yourself!

Bangkok

The capital of Thailand welcomes more visitors than any other city in the world, and there are solid reasons why travelers are so in love with it.

Bangkok is considered by many as one of the best dining destinations in the world, both for its local cuisine and the international dishes that visitors can find in the city. And then of course the grand Buddhist temples and dazzling palaces of Bangkok are not to be missed for any trip to the city, each of which has an intriguing story to tell.

Thai people’s hospitality is well known across the world, thus the nickname for the country is “The Land of Smiles”. Here in Thailand, different languages have never been a barrier between people, just simple body gestures and a smile, one has already learnt the unique ‘language’ of the locals!



Chiang Mai

Chiang Mai is located to the north of Bangkok in a green valley on the banks of the Ping River. It was the former seat of the ancient Lanna Kingdom, founded in 1296.

This is a land of misty mountains and colourful hill tribes, with spectacular temples that can amaze any visitors. Discover the prominent Doi Su Thep and Doi Inthanon National Park, explore the grand structures of the Underground Ancient City Wiang Kum Kam, and visit the Old City temples. Head to the Chiang Mai Night Safari or the Elephant Jungle Sanctuary for a close-up encounter with the wild animals. And travel to local villages to learn about the beautiful life of the tribes in Chiang Mai!

Koh Samui

Koh Samui (Samui island) is an interesting destination, where visitors can have numerous options of activities to spend time. The island is famed for its gorgeous white-sand beaches and crystal-clear water that can make anyone want to simply roll out their towel and enjoy a good sunbathe. Then there are delectable dishes to be discovered, from fresh seafood, simple Thai food to scorching regional curries, it will definitely be worthy of a food tour.

In addition, the island is also adorned with impressive Buddhist temples and stunning waterfalls, thus making it perfect for those looking for some adventure vibe or a nice retreat by doing yoga, tai-chi or herbal steam treatment.



CAMBODIA

Officially known as The Kingdom of Cambodia, this is a country of legends, superlatives, and the most welcoming people! After years, the majestic Angkor Wat finally opens her arms to visitors from different parts of the world. From a cultural trip to Cambodia's sacred sites to an extreme adventure in the wild, from a rural experience to a beach escape, it is ready to accommodate you. Come explore the mysteries of the astonishing Angkor Wat, find the traditional Khmer and colonial charm in Phnom Penh and enjoy a perfect getaway on the beach of Sihanoukville!

Siem Reap

Siem Reap is the capital city of Cambodia, lies in the northwestern region of the country. Siem Reap has Chinese-style architecture in the Old French Quarter and around the Old Market. In the city, there are traditional Apsara dance performances, craft shops, silk farms, rice-paddy countryside, fishing villages and a bird sanctuary near Tonle Sap Lake.

Located at the northwest edge of Tonle Sap Lake or the "Great Lake", civilization at Angkor relied on the resource-rich lake to support the construction of the temples, some of which took decades to build.

As the gateway to the magnificent temples of Angkor, Siem Reap is sitting on Southeast Asia's biggest draw card, yet the town and its people still retain their countryside outlook and wonderful sense of Cambodian hospitality.

Phnom Penh

Phnom Penh is situated at the confluence of the Mekong, Tonle Bassac and Tonle Sap Rivers, a prefect place for trading, making it a regional power in the mid-16th century. Once known as the "Pearl of Asia", the city was considered one of the most beautiful French-built cities in Indochina in the 1920s. Together with Siem Reap and Sihanoukville, Phnom Penh is an attractive destination for travelers visiting Cambodia.

The city is noted for its marvelous and historical architecture and attractions. There are a number of surviving French colonial buildings scattered along the grand boulevards. The Central market Phsar Thmei is a major tourist hotspot. The four wings of the yellow-coloured market are packed with numerous stalls selling jewelry, antique coins, clothing, flowers and food.

Sihanoukville

Sihanoukville, also called Kampong Saom, is a new city founded in 1960, after the Independence from the French, and serves as a port to connect the city with international trade.

Located on the coast of Cambodia, the town is visited by both locals and foreigners from all over the world for its pristine nature. There are so much that travelers can find here, from empty coasts to crowded beaches, restaurants, bars, hotels, Buddhist temples, and more beaches!



LAOS

Laos is the perfect destination for an authentic Asia experience. Life seems to stand still in parts of life in Laos, the country retains many of the traditions which you could not probably find anywhere else in the region. Wake up early in the morning to witness the iconic image of monks gliding through the streets in a call to alms in Luang Prabang, discover the ancient temples and immerse in Lao spiritual life, and wander to see the luscious landscapes of Laos with endless jungles and paddy rice fields – a definite emerald of Asia!

Luang Prabang

Luang Prabang is regarded by many as the most charming city in Asia. The former capital has been declared a UNESCO World Heritage Site for its combination of exquisite Buddhist temples, French colonial buildings and historic Laotian structures.

The sight of traditional wooden houses, royal structures, and remarkable gilded wats (temples) resting against backdrop of lush hills like in Luang Prabang is not one that can be seen everywhere. But more than the famous sites, Luang Prabang also offers great opportunities for trekking, kayaking and river cruise just outside of the city, surrounded by the breathtaking landscape of green mountains.

Vientiane

Vientiane, resting on the northeastern bank of the Mekong River, is definitely unlike other Asian capitals with all the hustle and bustle. It is one of the smallest capitals in the world, with a mixture of ornate temples, faded colonial French architecture, markets and small cafes.

Vientiane enjoys a relaxing atmosphere that travelers will not be able to find in many capitals or even cities across the world. One of the best ways to wholly enjoy life in the capital is probably a riverside break with a cold beer with the sunset view over the Mekong River.



MYANMAR

Located in the western land of Southeast Asia, Myanmar's charms can make any travelers fall in love with it. The long spiritual tradition exists in every aspect of life in Myanmar, and the most apparent evidence is the sight of grand pagodas and glittering golden stupas in every region of the country. But beyond that, the most precious travel experience in Myanmar is undoubtedly the people. The traditional values are protected by the people, and are also introduced to the world by them. Myanmar people are known for being gentle, humorous, engaging and passionate, and are always proud to introduce to visitors about their home, their country and their culture.

Yangon

Yangon - the former capital is seen as the gateway to the once closed-off Myanmar. Yangon now reflects the most of the changes since the country reopened to the world.

On the other hand, Yangon remains a relatively quiet and charming city. Life in the city still revolves around the prominent monument Shwedagon Paya, built more than 2,500 years ago, it is one of the oldest Buddhist temples in Asia. The traditions and rich heritage are well preserved by the locals, who have left everlasting memories in travelers' mind for their friendliness and hospitality. The impressive colonial and spiritual heritage make Yangon one of the most fascinating and authentic capitals of Southeast Asia.

Bagan

Bagan is one of Myanmar's main attractions and one of the world's largest archaeological sites. It is regarded as a sight to rival the world-famous Machu Picchu or the largest monument in the world Angkor Wat.

The area of Bagan, standing on the banks of Irrawaddy (Ayeyarwady) river, is basically a temple town. The hundreds of temples were built by the kings of Bagan between 1057 and 1287. When the sun sets over the area, the view of hundreds temple silhouettes seem out of this world. Flying a hot-air balloon over Bagan is not only a great way to enjoy the other-worldly land from above, but the experience of gliding a hot-air balloon itself has been memorable for many visitors.

And while there are only a number of temples are opened to visitors and traveler numbers are increasing, Bagan remains a splendidly unsullied destination.

NEPAL

Nepal is definitely a trekker's paradise. A trip to Nepal means you will get incredible Himalayan views, take on the most scenic treks, visit local villages and explore centuries-old monasteries and stupas. Thanks to Nepal's diverse landscapes, the country offers more than a trekking experience, challenge yourself with canyoning, kayaking, paragliding and mountain biking. More than that, Nepal is praised as the cultural powerhouse of the Himalaya in regards to the diversity of its population, made up from many ethnic groups, which results in the incredibly rich and different cultural traditions. The only question is how to fit all these experiences into one trip, which some travelers figured out the only way is to come back!

Kathmandu

The capital of Nepal is the country's largest city and also the centre of its economy. It stands at an elevation of around 1,400 metres (4,600ft) in the Kathmandu valley of central Nepal.

Kathmandu has a rich history with spectacular Newari architectures and ancient Hindu and Buddhist religious places. A walk in Kathmandu is a treat to the eyes with exquisitely carved wooden window frames, 18th-century bronze sculptures and spiritually uplifting stupas.

Patan Durbar Square – A Medieval Royal Palace area, is the centre of Kathmandu, where the finest examples of metal and stone carving back to the 14th century and amazing Nepali architecture can be found. Kathmandu and the famous Patan Durbar Square are the hosting location of many Nepal's festivals, from Tihar – Festival of Lights, to the enjoyable Himalayan Blues Festival (October – November), to Dashain – a long festivals in 15 days (October – November).

Pokhara

Nepal is the gateway to the Himalaya, and many trekkers start their journeys in Pokhara.

Located 200 kilometres west of Kathmandu, Pokhara is surrounded by some of the highest mountains in the world, Dhaulagiri, Manaslu, and Annapurna I. The town embraces a more relaxing life compared to Kathmandu, although it is the biggest city in Nepal after the capital. The landscape is extremely pristine and staggering. The picture of Pokhara is painted by snowcapped mountains stretching along the shore of the serene Lake Fewa. Any spots in Pokhara feels like it is deliberately handcrafted by Mother Nature. Yet there is so much more in Pokhara for an adventurer's heart. Travelers can enhance their experience by doing paragliding, ultralight flight, bungee jump, and zip flying in the town. Most importantly, Pokhara is the starting point for treks in Annapurna range and beyond!



FEATURED TOUR PACKAGES

SO WHAT OUR TOURS ARE LIKE?

1-on-1 tour consulting and planning to make sure you really get what you want according to your preferences and budget. Dealing with us means there will be absolutely no pushy selling. Our consultants even greet you in person at the destination where you travel. We speak to you and truly listen to your wishlist.

A personal travel consultant will be in charge and responsible for backing you up through your whole journey in Vietnam, Laos, Thailand, Cambodia and beyond, who will pay attention to detail and that you will be in good hands.

Our travel experts are always there to promptly and properly handle all the emergencies and complaints, with quality extensive travel experience and expertise.

EXCLUSIVENESS DOES NOT MEAN EXPENSIVE!

A private tour to Vietnam, Cambodia, Laos and beyond means that the tour you take is exclusive to you and your party, whomever you would like to travel with. This way, not only is the tour itinerary exclusively catered for you, but the entire tour will be organized according to your needs.

It sounds great, doesn't it? But is it affordable? Our private package tours are much more affordable than you could imagine. Learn more about our price affordability.

HOW EXACTLY WILL YOUR EXPERIENCE BE GREATER ON OUR PRIVATE TOURS?

You will have a much greater sense of control and freedom from the time of planning. You will feel more comfortable and secure during your tours with us because you are in control of your itinerary. This is particularly important when you are traveling with children, seniors, or people needing special care. Let's check out the benefits of going on our private tours as below;

ITINERARY FLEXIBILITY

The tour plan you request will be customized or tailor-made according to your needs with professional advice from our experienced travel consultants. During the tour, you can easily skip the activities that you do not like, explore options for additional activities, and tweak our itinerary as needed.

PRIVATE TRANSPORTATION AND TOUR GUIDE

During the sightseeing tours with Indochina Pioneer, you will be accompanied by your own driver, car and tour guide. This means your questions will be answered promptly, personally and your interests are the top priority. You can take your time to enjoy the site and go wherever you want at your leisure, not at the mercy of a group of strangers.

YOUR HAND-PICKED ACCOMMODATIONS

From the time of booking, you can easily request your accommodations based on your budget. You can also handpick hotels of different levels for your own holiday and Indochina Pioneer can customize your itinerary for you from there. During the tour, if you wish to upgrade your hotel room, depending on the hotel vacancy and your budget, we can upgrade your room easily for your convenience.

YOUR OWN MEAL CHOICES

You can go to the restaurants of your choice and eat the food that you like. You do not always have to eat the same food in touristy restaurants. You can choose to go for our meal plan with more variety of local food, or not include a meal plan and be totally open to a culinary adventure.

There is a variety of show and entertainment recommended based on your interests and you will be well-informed about its quality before going.

QUALITY HOLIDAY AT AFFORDABLE PRICE!

Enjoy an affordable holiday to Vietnam and Indochina for value, not budget.

Many people have become more and more conservative in their travel plan because of the concern for their budget. But wise travelers know that quality tours are not necessarily expensive. Spend time wisely and shop for value now.

If you would like to travel with professional support and service while looking for reasonable prices, you have just found the right place with Indochina Pioneer.

MORE ABOUT OUR PRICE...

ENJOY A PRIVATE CUSTOM TOUR AT AFFORDABLE PRICE

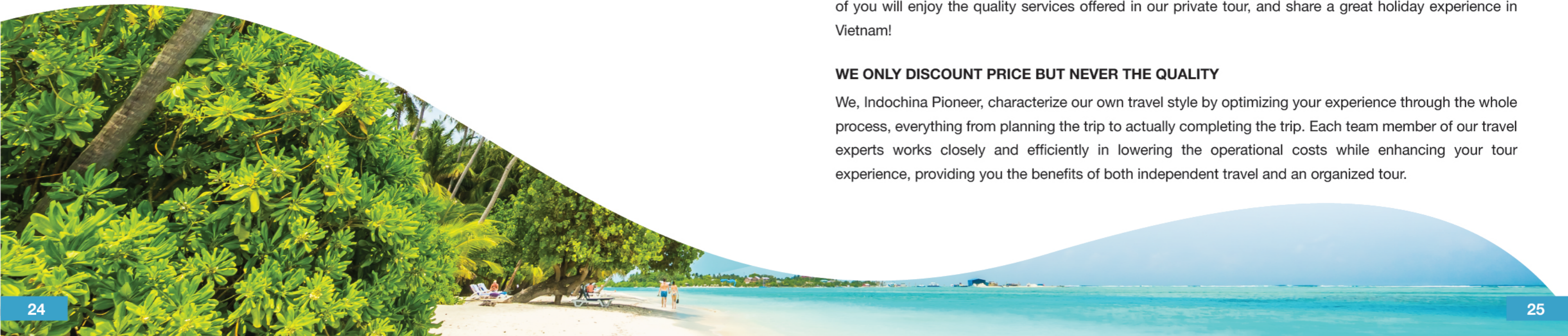
Although a private custom-made tour of Vietnam, Cambodia, or Laos may cost more than a join-in large group tours in your home country (i.e. large tour group, fixed departure, pre-arranged tour plan determined by the travel agency not you, and may not always hit the mark on quality), you will be getting a highly personalized tour that has been designed around your specific interests based on a personalized plan, a high-quality guide that brings the sites to life, and attention to details so that you get the most out of your experience and your money while touring Vietnam, Cambodia, and/or Laos.

INVITE YOUR FAMILY AND FRIENDS TO SAVE MORE PER PERSON

Based on the same tour plan, our per-person prices are quoted differently for 1 person, 2-5 people, 6-9 people, and 10 plus people traveling together. The more people you bring on the tour, the lower the price. In this sense, it is always a good idea to take your family or invite your friends to join your tour. This way all of you will enjoy the quality services offered in our private tour, and share a great holiday experience in Vietnam!

WE ONLY DISCOUNT PRICE BUT NEVER THE QUALITY

We, Indochina Pioneer, characterize our own travel style by optimizing your experience through the whole process, everything from planning the trip to actually completing the trip. Each team member of our travel experts works closely and efficiently in lowering the operational costs while enhancing your tour experience, providing you the benefits of both independent travel and an organized tour.



A FOOD-LOVER'S TOUR OF VIETNAM (12 DAYS)

Highlights: Discover the renowned landmarks and the worldwide famous cuisine of Hanoi with the iconic "Pho". Explore the lovely streets of Hoi An and join in a cooking class to cook a Vietnamese meal. Get to know the culture and art of Hue cuisine – one of the most famous food hubs in the country, and enjoy a special Emperor's Royal Banquet. Head out on a foodie tour with XO motor-riders in Ho Chi Minh City. Enjoy a variety of activities from biking, boating to tasting local cuisine, wines and fruits in Mekong Delta.

Day 1: Hanoi – Arrival

Day 2: Hanoi Food Tour

Day 3: Halong Bay – Overnight onboard

Day 4: Halong Bay – Hanoi – Flight to Da Nang

Day 5: Hoi An – Farming & cooking class – Walking tour

Day 6: Hoi An – Free day

Day 7: Hue – Emperor's Royal Banquet in the evening

Day 8: Hue Ancient Citadel – Flight to Ho Chi Minh City

Day 9: Ho Chi Minh City tour – Evening Foodie tour with XO motor-riders

Day 10: Mekong Delta – Biking, boating, tasting local cuisine, wines & fruits

Day 11: Cai Rang Floating Market – Ho Chi Minh City

Day 12: Ho Chi Minh City - Departure



BEST OF VIETNAM (15 DAYS)

Highlights: Walk through Hanoi Old Quarter and try the local dishes. Discover the local villages in Sapa then head for a cruise ride in Halong Bay. Explore Hue's historic Forbidden Purple City. Hike up the famous Marble Mountain in Da Nang and see the beautiful streets of Hoi An Ancient Town. Learn about the spectacular maze of Cu Chi tunnels and experience the local life in Ho Chi Minh City. Take a day trip to Mekong Delta to discover the hidden waterways and the renowned floating markets.

Day 1: Hanoi – Arrival

Day 2: Hanoi City Tour

Day 3: Hanoi – Sapa

Day 4: Sapa – Cat Cat, Y Linh Ho, Lao Chai and Ta Van villages

Day 5: Sapa – Bac Ha Sunday Market – Hanoi

Day 6: Hanoi – Halong Bay – Overnight on board

Day 7: Halong Bay – Hanoi – Flight to Da Nang / Hoi An

Day 8: Hoi An – Discover local villages – Walking & Food Tour

Day 9: Hoi An – Free day

Day 10: Hoi An – Hue

Day 11: Hue – Full-day City tour

Day 12: Hue – Flight to Ho Chi Minh City

Day 13: Ho Chi Minh City – Cu Chi Tunnels & Cao Dai Temple

Day 14: Ho Chi Minh City – Day trip to Ben Tre/ Mekong Delta

Day 15: Ho Chi Minh City – Departure



VIETNAM AND CAMBODIA TOUR (15 DAYS)

Highlights: Uncover the secrets of the world-famous Angkor Thom and the stunning temples of Angkor Wat. Visit the capital Phnom Penh, where the traditional Khmer and colonial charm is well preserved. Discover the diverse landscapes of the southern Vietnam – Mekong Delta region, Ho Chi Minh City and Cu Chi Tunnels. In Hoi An, walk along the narrow streets and learn about the distinctive mix of heritage of the former trading port. See the historic sites of Hue – the evidence of the former capital's glorious past. Explore the interesting destinations in Hanoi and enjoy the wonderful scenery of Halong Bay from the cruise deck.

Day 1: Siem Reap – Arrival

Day 2: Siem Reap – Angkor Thom, Bayon, Ta Prohm & Angkor Wat

Day 3: Siem Reap – Banteay Srei & Tonle Sap Lake

Day 4: Siem Reap – Phnom Penh

Day 5: Phnom Penh – Chau Doc – Can Tho

Day 6: Can Tho – Cai Rang Floating Market – Ho Chi Minh City

Day 7: Ho Chi Minh City – Cu Chi Tunnels – Cao Dai Temple

Day 8: Ho Chi Minh City – Flight to Da Nang/ Hoi An

Day 9: Hoi An – Free Day

Day 10: Hoi An – Hue

Day 11: Hue – Flight to Hanoi

Day 12: Hanoi – Full-Day City Tour

Day 13: Hanoi – Halong Bay – Overnight on board

Day 14: Halong Bay – Yen Duc Village – Hanoi

Day 15: Hanoi – Departure



INDOCHINA DISCOVERY TOUR (11 DAYS)

Highlights: In Luang Prabang, experience the sacred alms giving ceremony in the morning and cruise on Mekong river to visit Pak Ou Caves and the dazzling Kuang Si waterfall. Learn about the stories of Hanoi and enhance the experience with an amazing food tour. Get on board to cruise around the spectacular limestone karsts of Halong Bay. Enjoy the serene atmosphere of Hoi An Ancient Town and take hundreds of photos from the Golden Bridge in Danang – one of the rising destinations in Southeast Asia. Step back in time when navigating your way between the centuries-old walls of the legendary Angkor Wat and exploring the extensive ground of Angkor Thom.

Day 1: Luang Prabang – Half-day City Tour

Day 2: Cruise Mekong to Pak Ou Caves

Day 3: Kuang Si Waterfalls – Flight to Hanoi

Day 4: Hanoi – Street Food Tour

Day 5: Hanoi – Halong Bay – Overnight on board

Day 6: Halong Bay – Hanoi – Flight to Danang – Hoi An

Day 7: Hoi An – Walking Tour

Day 8: Hoi An – Golden Bridge (Ba Na Hill)

Day 9: Danang – Flight to Siem Reap

Day 10: Siem Reap – Angkor Thom, Bayon, Ta Prohm & Angkor Wat

Day 11: Siem Reap Floating Villages – Departure



VIETNAM AND THAILAND TOUR (15 DAYS)

Highlights: Discover the gems of Southeast Asia – Vietnam and Thailand! Explore the ancient temples in Ayutthaya. Experience life in the heart of Vietnam – Hanoi and visit its captivating landmarks, and enjoy a scenic cruise ride in Halong Bay. Delve into the historic landmarks of Hue, en-route, visit some of Danang's attractions. Spend time wandering around the beautiful centre of Hoi An Ancient Town. Navigate the underground tunnels in Cu Chi and explore the dynamic life in Ho Chi Minh City. Take boat trips to see the floating markets and the local villages in the Mekong Delta region. Wander through the lively streets of Bangkok, see the life along the river on a long-tail boat and relax on the stunning beaches of Krabi.



- Day 1: Hanoi – Arrival
- Day 2: Hanoi City Tour
- Day 3: Hanoi – Halong Bay – Overnight on board
- Day 4: Halong Bay – Hanoi – Flight to Danang/ Hoi An
- Day 5: Hoi An – Walking tour
- Day 6: Hoi An – Transfer to Hue via Da Nang
- Day 7: Hue City Tour
- Day 8: Hue – Flight to Ho Chi Minh City
- Day 9: Ho Chi Minh City – Day trip to Mekong Delta
- Day 10: Ho Chi Minh City – Flight to Bangkok
- Day 11: Bangkok Tour
- Day 12: Bangkok – Flight to Krabi
- Day 13: Krabi – Free Day
- Day 14: Krabi – Free Day
- Day 15: Krabi - Departure

OUR PARTNERS

An incredible trip for our dear customers is created by the hard work of our team together with the professional and experience of Our Partners. We choose who we work with carefully in regards to their experience and knowledge, because our priority is our customers' safety and comfort. We are proud to have been working with reliable and responsible partners in the tourism industry, who also work hard for the happiness of our customers and never stop improving themselves.

Our Tour Guides

University Graduated, fully certified with International Tour Guide Licenses are fundamental standard of our tour guide. However, being Indochina Pioneer's tour guides, our crew are:

- People of Care: They care about people more than they care about themselves!
- People of Fun: Yes, they are fun to be around! They are real entertainers!
- People of Professional: They love their job; thus, they always fulfill their duty out of their way!
- People of Responsibility: Socially aware of their job and their personal stands in each trip they make, they carry out their responsibility in the most productive way to the local community, to their clients and to Indochina Pioneer team.

Our Drivers

Safety is our TOP concern, thus our drivers are carefully selected, trained and assigned for your trip. According to our regional law, our drivers process licenses level D with at least 5 years of driving experience. They also have great manner, who are in control of their speeding, who knows stops that offer the best photo shots for their clients and always keep their vehicles clean.

OUR PARTNERS

Travel Agents

We collaborate with 24 reputable travel agents from all over the world (Australia, Canada, USA, China, Cambodia, Laos, Thailand, etc.), who have made their names known in the tourism industry.

Some of Our Partners are:

- Australia: Travel Associates
- Cambodia: Lux Voyages Asia; Merry Travel Asia; Indochina Tour
- Canada: Roger Kershaw Custom Travel; WestWorld Tours
- India: Utopia Travel; Incredible India Vacations
- Indonesia: Kelana DMC (Pt Nitya Kelana Indah)
- Laos: Ava Trails; Laos Finder; BiiG Travel Laos
- Thailand: ITC Bangkok; I Asia Thailand; S-five Holiday Tour and Service Co., Ltd.; Amfine Holiday
- USA: ProTravel International; Zicasso

And the number is still growing!

Accommodations

We work closely with more than 100 hotels in Vietnam and many other accommodation partners at our destinations in Laos, Thailand, Cambodia, Myanmar and Nepal, each of which are hand-picked carefully according to our standards. To best customize to your preference and budget, we make sure our list of accommodations have a wide range of options:

- Superior (mostly 3* hotels): Quoc Hoa (Hanoi); Park View (Hue); Signature Saigon (HCMC); Vinh Hung Emerald (Hoi An); etc.
- Deluxe (4* hotels with exceptional service and facilities): Silk Path (Hanoi); La Pandora Cruise (Halong); Cassia Cottage (Phu Quoc); etc.
- Premium (hotels and resorts rated as 5* and higher with top-notch service): Pao Sapa (Sapa); Sofitel Metropole (Hanoi); Anatara Hoian (Hoian); Park Hyat (HCMC); etc.

TESTIMONIALS

“To create unique, personalized Asia holidays” is Indochina Pioneer’s promise to our dear customers, and we strive to exceed their expectations. Thus, it is our honor to hear about their unforgettable journeys in Vietnam, Laos, Cambodia, Thailand and beyond.



RAYMOND STEVE
(USA)

GREAT EXPERIENCE IN VIETNAM AND CAMBODIA

Our family of five just got back from a wonderful experience exploring Hanoi, Halong Bay, Hoi An, Saigon, the Mekong Delta, and the Angkor temples. Kata Tran customized a tour based on our interests (and not only kept in touch with us via WhatsApp during our visit but also took the time to meet us in Hanoi), the local guides were knowledgeable and spoke excellent English, and the drivers delivered us safely to our destinations (no small feat given the often challenging traffic patterns) and kept us hydrated. Highlights were the Hanoi street food tour with Trang, visiting the Ba Na Hills Golden Bridge with Snow, biking through rice fields with Toan and a cooking class at the Kumquat Hoi An restaurant, crawling through Cu Chi tunnels and exploring Saigon and the Can Tho floating markets with Hiep, and ascending to the "Heaven" level of Angkor Wat with the assistance of Mister Pasquale.



VICKI
(AUSTRALIA)

IN-DEPTH VIETNAM

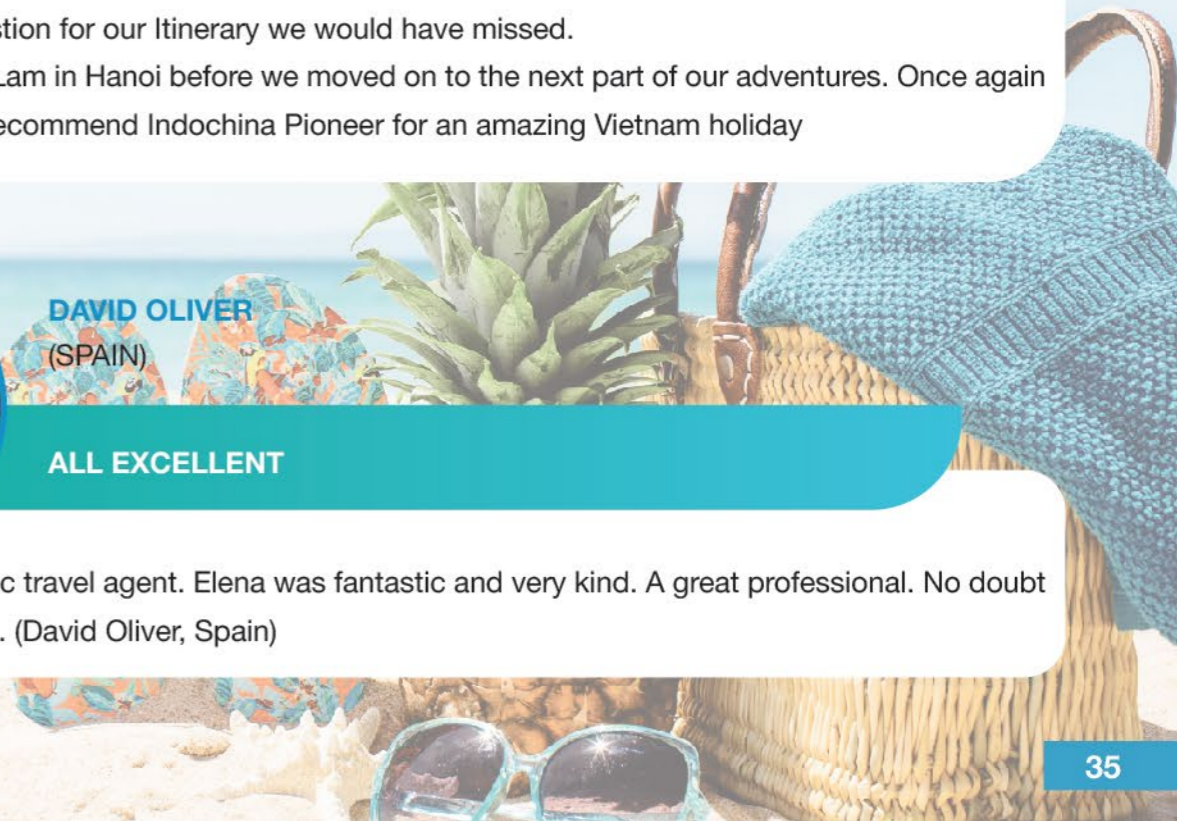
We travelled to Vietnam in November for over 3 weeks. Our trip was organised by Lam at Indochina Pioneer. We cannot recommend Lam & Indochina enough. All emails were answered promptly, our drivers and guides were extremely knowledgeable and helpful. We visited some amazing places that without Lams suggestion for our Itinerary we would have missed. It was great to meet Lam in Hanoi before we moved on to the next part of our adventures. Once again we would definitely recommend Indochina Pioneer for an amazing Vietnam holiday



DAVID OLIVER
(SPAIN)

ALL EXCELLENT

All excellent. Fantastic travel agent. Elena was fantastic and very kind. A great professional. No doubt highly recommended. (David Oliver, Spain)





DANNY
(USA)

VIETNAM, LAOS & CAMBODIA IN 27 DAYS

We were a group of three experienced travelers who normally do their own planning and logistics. South East Asia was a new travel territory for us and we felt we needed some local expertise to get the most out of our trip. We were very impressed with the how Indochina Pioneer worked with us to put together a comprehensive 27-day tour that catered to our interests. This was our first tour with them & hopefully won't be the last. They arranged all our hotels which were great, all airline tickets that were required during the tour, land transportation which was very comfortable and great English-speaking local guides that gave us a great feel for the culture and daily life. During the daily travels the tour guides were also able to take us to local eating establishments that served great food but a non native might miss. We enjoyed meeting Kata from Indochina Pioneer Head office when we arrived in Hanoi. Overall, we were extremely happy with the tour.

MORELY
(USA)

AMAZING 3-WEEK TRIP MADE POSSIBLE BY INDOCHINA PIONEER



Just returned from a trip to Vietnam and Cambodia. Indochina Pioneer consultant Kata Tran prepared our incredibly full and detailed three-week itinerary that included Hanoi, Sapa, Ninh Binh, Halong Bay, Siem Reap Cambodia, Ho Chi Minh City, Mekong Delta, Ci Chu tunnels, and Phu Quoc island. I was at first a little concerned that it was a bit more than my family of six could chew. And while the trip was ambitious and at times exhausting, I would not have done much, if anything, differently. Indochina Pioneer and the three private guides — Tony for Hanoi, Sary for Siem Reap, and Dat for Saigon — truly made the trip a once in a lifetime experience. The guides and drivers were always ready at the appointed time and took us to places I never would have considered had we not used guides. They were unbelievably knowledgeable about Vietnamese history and culture, spoke excellent English, were incredibly patient, and were just great people to talk to. The hotels were all excellent, and the vans very roomy and comfortable.



GAN
(UNITED STATES)

"AMAZING VIETNAM PRIVATE TOUR"

This is the 1st time we've been to Vietnam and we absolutely love it. Big thanks to Kata (our tour organiser), who has been very accommodating to our requests. The tour was well organised and everything flowed smoothly.



GABRIEL
(USA)

TOUR POR INDOCHINA

Estamos terminado con mi esposa un viaje por Lao, Vietnam y Camboya. La organización de Indochina Pioneer fue excelente, el servicio de la agente que nos atendió desde la organización hasta el final del viaje, Hana, fue muy especial, al punto que por motivos nuestros, tuvimos un inconveniente con algún hotel y nos lo solucionó de forma inmediata y muy eficaz, los guías y los conductores que nos tocaron estuvieron muy bien. Es decir, muy recomendable esta empresa. Les agradezco inmensamente por habernos hecho tan agradable este maravilloso viaje.

SANCHEZ
(SPAIN)



VIETNAM CON INDOCHINA PIONEER

Hemos estado recorriendo todo Vietnam durante 15 días de la mano de Indochina Pioneer y ha sido una experiencia maravillosa. Realice con ellos el planning del viaje y han cumplido su cometido perfectamente siempre atentos a nuestras necesidades y preferencias. Mención especial para las guías Huong y Linh que además conquistaron nuestro corazón. Para viajeros españoles es una agencia muy recomendable.



MARCO
(SPAIN)

MUY CONTENTOS, GRAN ACIERTO PARA VIAJAR POR VIETNAM Y CAMBOYA

Hemos estado visitando varias zonas de Vietnam en 8 días y 2 días por Camboya en el mes de Agosto y la experiencia con Indochina Pioneer, ha sido estupenda. Han respetado prácticamente el Tour ofrecido.

La atención de Hana ha sido fenomenal, cualquier consulta, duda o cambio que solicitábamos ha sido solucionado rápidamente.

Hemos viajado otras veces a otros países con Tours operadores de España y el trato ofrecido y la rapidez en dar respuesta a nuestras dudas por parte de Indochina Pioneer ha superado nuestras expectativas.

Sin duda lo recomendamos y agradecemos el trato ofrecido.

El único pero, pero por no poder estar más días por nuestra parte, es que nos han faltado algún día para poder visitar otras zonas y poder estar algún día mas en ciertos destinos.

Muchas gracias (Hana)

RESPONSIBILITY TO OUR SOCIETY

At Indochina Pioneer, as a Destination Management Company, we understand the impact of tourism on our society and environment. And we are taking steps to ensure that we can give back to the society at the same time as we provide a first-class service for customers.

- Customers: We support the participation of our customers in protecting the culture and environment of our destinations. We encourage the customer's engagement in learning about the local society and heritage before, during and even after their trip, so that our customers can appreciate, experience and help in preserving the destination's traditions.

The use of refillable water is also encouraged as this is one of the simplest methods to protect our environment.

And last but not least, "Take only photos, leave only footprints" is always our message to our customers.

- Partners: We work with local staff, local guides and local accommodations, homestays. The homestay hosts are experienced and have high awareness in preserving their culture and are able to introduce them to the customers. We select reputable hotels and accommodations and encourage the practice of sustainable tourism at these places, especially in waste management.

For activities regarding to wildlife, we work with those that practice ethical animal welfare, such as the Phnom Tmao Wildlife Rescue Centre in Cambodia, the Elephant Nature Park in Thailand and the Bear Rescue Centre in Laos.

- People are the heart of our business, the ones who make everything work!

At Indochina Pioneer, we encourage the diversity and the building of personal brand. We appreciate the differences in personalities, and make sure that our members feel comfortable, whether they work on the field or in the back office, and love what they are doing. The encouragement of teamwork and impartiality is also important for us, when one can listen to the other's opinions for the improvement of our service and company.